



## SolarEdge Announces Third Quarter 2024 Financial Results

November 6, 2024

MILPITAS, Calif.--(BUSINESS WIRE)--Nov. 6, 2024-- SolarEdge Technologies, Inc. (Nasdaq: SEDG), a global leader in smart energy technology, today announced its financial results for the third quarter ended September 30, 2024.

### Third Quarter 2024 Highlights

- Revenues of \$260.9 million
- Revenues from solar segment of \$247.5 million
- GAAP gross margin of negative 269.2%<sup>1</sup>
- Non-GAAP gross margin<sup>2</sup> of negative 265.4%<sup>1</sup>
- Gross margin from solar segment of negative 245.8%<sup>1</sup>
- GAAP operating loss of negative \$1.09 billion<sup>1</sup>
- Non-GAAP operating loss<sup>2</sup> of \$808.1 million<sup>1</sup>
- GAAP net loss of negative \$1.21 billion<sup>1</sup>
- Non-GAAP net loss<sup>2</sup> of negative \$874.3 million<sup>1</sup>
- GAAP net loss per share of negative \$21.1<sup>1</sup>
- Non-GAAP net loss<sup>2</sup> per share of \$15.3<sup>1</sup>
- Impairment and write downs of \$1.03 billion
- 850 Megawatts (AC) of inverters shipped
- 189 MWh of batteries for PV applications shipped

“As SolarEdge weathers this difficult period in the Company’s history, we are diligently pursuing three main priorities: financial stability, recapturing market share and refocusing on our core solar and storage opportunities,” said Ronen Faier, Interim Chief Executive Officer of SolarEdge. “We are grateful for our passionate and dedicated workforce and proud of our leadership in technological innovation, all of which I am confident will put the Company back on a profitable growth trajectory.”

### Third Quarter 2024 Summary

The Company reported revenues of \$260.9 million, down 2% from \$265.4 million in the prior quarter and down 64% from \$725.3 million in the same quarter last year.

Revenues from the solar segment were \$247.5 million, up 3% from \$241.2 million in the prior quarter and down 63% from \$676.9 million in the same quarter last year.

GAAP gross margin was negative 269.2%<sup>1</sup>, compared to negative 4.1% in the prior quarter and compared to 19.7% in the same quarter last year.

Non-GAAP gross margin<sup>2</sup> was negative 265.4%<sup>1</sup>, compared to non-GAAP gross margin of 0.2% in the prior quarter and compared to 20.8% in the same quarter last year.

Gross margin from the solar segment was negative 245.8%<sup>1</sup>, compared to 1.3% in the prior quarter and compared to 24.0% in the same quarter last year.

GAAP operating expenses were \$382.9 million<sup>1</sup>, compared to \$149.2 million in the prior quarter and \$159.5 million in the same quarter last year.

Non-GAAP operating expenses<sup>2</sup> were \$116.3 million, up 1% from \$114.8 million in the prior quarter and down 9% from \$128.0 million in the same quarter last year.

GAAP operating loss was \$1.09 billion<sup>1</sup>, compared to a GAAP operating loss of \$160.2 million in the prior quarter and a GAAP operating loss of \$16.7 million in the same quarter last year.

Non-GAAP operating loss<sup>2</sup> was \$808.1 million<sup>1</sup>, compared to a Non-GAAP operating loss of \$114.3 million in the prior quarter and Non-GAAP operating income of \$23.1 million in the same quarter last year.

GAAP net loss was \$1.21 billion<sup>1</sup>, compared to a GAAP net loss of \$130.8 million in the prior quarter and compared to a GAAP net loss of \$61.2 million in the same quarter last year.

Non-GAAP net loss<sup>2</sup> was \$874.3 million<sup>1</sup>, compared to a Non-GAAP net loss of \$101.2 million in the prior quarter and compared to a Non-GAAP net loss of \$31.0 million in the same quarter last year.

GAAP net loss per share was \$21.13<sup>1</sup>, compared to a GAAP net loss per share of \$2.31 in the prior quarter and compared to GAAP net loss per share of \$1.08 in the same quarter last year.

Non-GAAP net loss per share<sup>2</sup> was \$15.33<sup>1</sup>, compared to a Non-GAAP net loss per share of \$1.79 in the prior quarter and compared to a Non-GAAP

net loss of \$0.55 in the same quarter last year.

Cash used in operating activities was \$63.9 million, compared with \$44.8 million used in operating activities in the prior quarter and \$40.6 million generated from operating activities in the same quarter last year.

As of September 30, 2024, cash, cash equivalents, bank deposits, restricted bank deposits and marketable securities totaled \$53.3 million, net of debt, compared to \$165.3 million as of June 30, 2024.

### Impairment

During the third quarter, SolarEdge undertook an asset valuation analysis which resulted in a write down and impairment of various assets. In total, the write down and impairment amount was \$1.03 billion.

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1 Includes impairments and write offs. See financials and reconciliation for details.

2 Non-GAAP financial measure. See "Non-GAAP Financial Measures" for additional information on non-GAAP financial measures and a reconciliation to the most comparable GAAP measures.

### Outlook for the Fourth Quarter 2024

The Company also provides guidance for the fourth quarter ending December 31, 2024 as follows:

- Revenues to be within the range of \$180 million to \$200 million;
- Non-GAAP gross margin\* expected to be within the range of negative 4% to 0%, including approximately 1,000 basis points of net IRA manufacturing tax credit;
- Non-GAAP operating expenses\* to be within the range of \$103 million to \$108 million;
- Revenues from the solar segment to be within the range of \$170 million to \$190 million;
- Gross margin from the solar segment expected to be within the range of 0% to 3% including approximately 1,050 basis points of net IRA manufacturing tax credit.

\* Non-GAAP gross margin and Non-GAAP operating expenses are non-GAAP financial measures, and these forward-looking measures have not been reconciled to the most comparable GAAP outlook because it is not possible to do so without unreasonable efforts due to the uncertainty and potential variability of reconciling items, which are dependent on future events and often outside of management's control and which could be significant. Because such items cannot be reasonably predicted with the level of precision required, we are unable to provide outlook for the comparable GAAP measures. Forward-looking estimates of Non-GAAP gross margin and Non-GAAP operating expenses are made in a manner consistent with the relevant definitions and assumptions noted herein and in our filings with the SEC.

### Conference Call

The Company will host a conference call to discuss its results for the third quarter ended September 30, 2024 at 4:30 p.m. ET on Wednesday, November 6, 2024. The call will be available, live, to interested parties by dialing 800-343-4136. For international callers, please dial +1 203-518-9843. The Conference ID is SEDG. **To avoid a delay in connecting to the call, please dial in 10 minutes prior to the start time.** A live webcast will also be available in the Investors Relations section of the Company's website at: <http://investors.solaredge.com>

A replay of the webcast will be available in the Investor Relations section of the Company's web site approximately two hours after the conclusion of the call and will remain available for approximately 30 calendar days.

### About SolarEdge

SolarEdge is a global leader in smart energy technology. By leveraging world-class engineering capabilities and with a relentless focus on innovation, SolarEdge creates smart energy solutions that power our lives and drive future progress. SolarEdge developed an intelligent inverter solution that changed the way power is harvested and managed in photovoltaic (PV) systems. The SolarEdge DC optimized inverter seeks to maximize power generation while lowering the cost of energy produced by the PV system. Continuing to advance smart energy, SolarEdge addresses a broad range of energy market segments through its PV, storage, EV charging, batteries, and grid services solutions. SolarEdge is online at [www.solaredge.com](http://www.solaredge.com)

### Use of Non-GAAP Financial Measures

To provide investors and others with additional information regarding SolarEdge's results, SolarEdge has disclosed in this earnings release the following non-GAAP financial measures: non-GAAP operating income (loss), non-GAAP operating expenses, non-GAAP gross margin, non-GAAP net income (loss), and non-GAAP net earnings (loss) per share. SolarEdge has provided a reconciliation of each non-GAAP financial measure used in this earnings release to the most directly comparable GAAP financial measure below. These non-GAAP financial measures differ from GAAP in that they exclude stock-based compensation, amortization and impairment of acquired intangible assets, restructuring and impairment charges, acquisition, disposition and other items, certain litigation and other contingencies, amortization of debt issuance cost, non-cash interest expense and non-cash revenue recognized from significant financing component, certain foreign currency exchange rates, gains and losses on investments, income and losses from equity method investments and discrete items that impacted our GAAP tax rate. Our non-GAAP financial measures also reflect the application of our non-GAAP tax rate.

SolarEdge's management uses these non-GAAP financial measures to understand and compare operating results across accounting periods, for internal budgeting and forecasting purposes, for short- and long-term operating plans, to calculate bonus payments and to evaluate SolarEdge's financial performance, the performance of its individual functional groups and the ability of operations to generate cash. Management believes these non-GAAP financial measures reflect SolarEdge's ongoing business in a manner that allows for meaningful period-to-period comparisons and analysis of trends in SolarEdge's business, as they exclude charges and gains that are not reflective of ongoing operating results. Management also believes that these non-GAAP financial measures provide useful information to investors and others in understanding and evaluating SolarEdge's operating

results and future prospects from the same perspective as management and in comparing financial results across accounting periods.

The use of non-GAAP financial measures has certain limitations because they do not reflect all items of income and expense that affect SolarEdge's operations. These non-GAAP financial measures should be considered in addition to, not as a substitute for or in isolation from, measures prepared in accordance with GAAP and should not be considered measures of SolarEdge's liquidity. Further, these non-GAAP measures may differ from the non-GAAP information used by other companies, including peer companies, and therefore comparability may be limited. Management encourages investors and others to review SolarEdge's financial information in its entirety and not rely on a single financial measure.

**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995**

Statements contained in this press release contains may contain forward-looking statements that are based on our management's expectations, estimates, projections, beliefs and assumptions in accordance with information currently available to our management. This press release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements include information, among other things, concerning our possible or assumed future results of operations, future demands for solar energy solutions, business strategies, technology developments, new products and services, financing and investment plans; dividend policy; competitive position, industry and regulatory environment, general economic conditions; potential growth opportunities; cancellations and pushouts of existing backlog; installation rates; goodwill impairment; and the effects of competition. Forward-looking statements include statements that are not historical facts and can be identified by terms such as "anticipate," "believe," "could," "seek," "estimate," "expect," "intend," "may," "plan," "potential," "predict," "project," "should," "will," "would" or similar expressions and the negatives of those terms.

Forward-looking statements inherently involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Given these uncertainties, you should not place undue reliance on forward-looking statements. Also, forward-looking statements represent our management's beliefs and assumptions only as of the date of this release. Important factors that could cause actual results to differ materially from our expectations include, but are not limited to: future demand for renewable energy including solar energy solutions; our ability to forecast demand for our products accurately and to match production to such demand as well as our customers' ability to forecast demand based on inventory levels; macroeconomic conditions in our domestic and international markets, as well as inflation concerns, rising interest rates, and recessionary concerns; changes, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications; changes in the U.S. trade environment; federal, state, and local regulations governing the electric utility industry with respect to solar energy; changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Inflation Reduction Act; the retail price of electricity derived from the utility grid or alternative energy sources; interest rates and supply of capital in the global financial markets in general and in the solar market specifically; competition, including introductions of power optimizer, inverter and solar photovoltaic system monitoring products by our competitors; developments in alternative technologies or improvements in distributed solar energy generation; historic cyclicality of the solar industry and periodic downturns; product quality or performance problems in our products; shortages, delays, price changes, or cessation of operations or production affecting our suppliers of key components; our dependence upon a small number of outside contract manufacturers and limited or single source suppliers; capacity constraints, delivery schedules, manufacturing yields, and costs of our contract manufacturers and availability of components; delays, disruptions, and quality control problems in manufacturing; existing and future responses to and effects of pandemics, epidemics, or other health crises; disruption in our global supply chain and rising prices of oil and raw materials as a result of the conflict between Russia and Ukraine; our customers' financial stability and our ability to retain customers; our ability to retain key personnel and attract additional qualified personnel; performance of distributors and large installers in selling our products; consolidation in the solar industry among our customers and distributors; our ability to manage effectively the growth of our organization and expansion into new markets and integration of acquired businesses; our ability to recognize expected benefits from restructuring plans; any unauthorized access to, disclosure, or theft of personal information or unauthorized access to our network or other similar cyber incidents; disruption to our business operations due to the evolving state of war in Israel and political conditions related to the Israeli government's plans to significantly reduce the Israeli Supreme Court's judicial oversight; our dependence on ocean transportation to timely deliver our products in a cost-effective manner; fluctuations in global currency exchange rates; the impact of evolving legal and regulatory requirements, including emerging environmental, social and governance requirements; changes to net metering policies or the reduction, elimination or expiration of government subsidies and economic incentives for on-grid solar energy applications; federal, state, and local regulations governing the electric utility industry with respect to solar energy; changes in tax laws, tax treaties, and regulations or the interpretation of them, including the Inflation Reduction Act; changes in the U.S. trade environment, including the imposition of import tariffs; business practices and regulatory compliance of our raw material suppliers; our ability to maintain our brand and to protect and defend our intellectual property; the impairment of our goodwill or other intangible assets; volatility of our stock price; our customers' financial stability, creditworthiness, and debt leverage ratio; our ability to retain key personnel and attract additional qualified personnel; our ability to effectively design, launch, market, and sell new generations of our products and services; our ability to retain, and events affecting, our major customers; our ability to service our debt; future goodwill impairments; and the other factors set forth under "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023, filed on February 26, 2024, in subsequent Quarterly Reports on Form 10Q and in other documents we file from time to time with the SEC that disclose risks and uncertainties that may affect our business. The preceding list is not intended to be an exhaustive list of all of our forward-looking statements. You should not rely upon forward-looking statements as predictions of future events. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that future results, levels of activity, performance and events and circumstances reflected in the forward-looking statements will be achieved or will occur. Statements in this press release speak only as of the date they were made. The Company undertakes no duty or obligation to update any forward-looking statements contained in this release, whether as a result of new information, future events or changes in its expectations or otherwise, except as may be required by applicable law, regulation or other competent legal authority.

**SOLAREEDGE TECHNOLOGIES INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)**  
(in thousands, except per share data)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2024	2023	2024	2023
	Unaudited		Unaudited	
Revenues	\$ 260,903	\$ 725,305	\$ 730,707	\$ 2,660,484

Cost of revenues	963,229	582,488	1,470,189	1,900,236
Gross profit (loss)	(702,326)	142,817	(739,482)	760,248
Operating expenses:				
Research and development	70,372	80,082	214,999	246,481
Sales and marketing	37,427	40,351	116,316	125,539
General and administrative	41,212	39,110	111,085	111,876
Other operating expense (income), net	233,929	—	237,271	(1,434)
<b>Total</b> operating expenses	<b>382,940</b>	<b>159,543</b>	<b>679,671</b>	<b>482,462</b>
Operating income (loss)	(1,085,266)	(16,726)	(1,419,153)	277,786
Financial income (expense), net	5,558	(7,901)	(2,371)	19,157
Other income (loss), net	(3,928)	(484)	14,623	(609)
Income (loss) before income taxes	(1,083,636)	(25,111)	(1,406,901)	296,334
Income taxes	(121,108)	(36,065)	(85,109)	(99,622)
Net loss from equity method investments	(577)	—	(1,440)	—
Net income (loss)	<b>\$ (1,205,321)</b>	<b>\$ (61,176)</b>	<b>\$ (1,493,450)</b>	<b>\$ 196,712</b>

**SOLAREEDGE TECHNOLOGIES INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except per share data)

	<b>September 30, 2024</b>	<b>December 31, 2023</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 303,904	\$ 338,468
Marketable securities	374,869	521,570
Trade receivables, net of allowances of \$41,501 and \$16,400, respectively	239,408	622,425
Inventories, net	798,383	1,443,449
Prepaid expenses and other current assets	401,551	378,394
<b>Total</b> current assets	<b>2,118,115</b>	<b>3,304,306</b>
<b>LONG-TERM ASSETS:</b>		
Marketable securities	56,041	407,825
Deferred tax assets, net	—	80,912
Property, plant and equipment, net	423,905	614,579
Operating lease right-of-use assets, net	43,088	64,167
Intangible assets, net	11,169	35,345
Goodwill	51,875	42,996
Other long-term assets	112,201	37,601
<b>Total</b> long-term assets	<b>698,279</b>	<b>1,283,425</b>
<b>Total</b> assets	<b>2,816,394</b>	<b>4,587,731</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Trade payables, net	\$ 94,730	\$ 386,471
Employees and payroll accruals	70,120	76,966
Warranty obligations	163,561	183,047
Deferred revenues and customers advances	27,367	40,836
Accrued expenses and other current liabilities	202,134	205,911
Convertible senior notes, net	345,900	—
<b>Total</b> current liabilities	<b>903,812</b>	<b>893,231</b>
<b>LONG-TERM LIABILITIES:</b>		
Convertible senior notes, net	329,614	627,381
Warranty obligations	315,343	335,197
Deferred revenues	226,770	214,607
Finance lease liabilities	39,197	41,892
Operating lease liabilities	31,293	45,070
Other long-term liabilities	13,999	18,444
<b>Total</b> long-term liabilities	<b>956,216</b>	<b>1,282,591</b>
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>		

STOCKHOLDERS' EQUITY:

Common stock of \$0.0001 par value - Authorized: 125,000,000 shares; issued: 57,935,436 shares at September 30, 2024 and 57,123,437 shares at December 31, 2023; outstanding: 57,182,072 shares at September 30, 2024 and 57,123,437 shares at December 31, 2023.

	6	6
Additional paid-in capital	1,779,212	1,680,622
Treasury stock, at cost; 753,364 shares held	(50,315)	—
Accumulated other comprehensive loss	(57,253)	(46,885)
Retained earnings (Accumulated deficit)	(715,284)	778,166
<b>Total</b> stockholders' equity	<b>956,366</b>	<b>2,411,909</b>
<b>Total</b> liabilities and stockholders' equity	<b>\$ 2,816,394</b>	<b>\$ 4,587,731</b>

**SOLAREEDGE TECHNOLOGIES INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(in thousands, except per share data)

	<b>Nine Months Ended September 30,</b>	
	<b>2024</b>	<b>2023</b>
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$ (1,493,450)	\$ 196,712
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	47,215	42,019
Provision to write down inventories to net realizable value	638,966	20,674
Loss on impairment and disposal of property, plant and equipment	206,620	—
Stock-based compensation expenses	112,818	115,015
Impairment of goodwill and intangible assets	24,725	—
Deferred income taxes, net	79,831	(18,199)
Gain from repurchasing of convertible notes	(15,455)	—
Loss (gain) from exchange rate fluctuations	8,243	(8,170)
Other items	10,299	6,915
Changes in assets and liabilities:		
Trade receivables, net	379,214	(40,011)
Inventories, net	15,858	(458,475)
Prepaid expenses and other assets	(38,223)	19,822
Operating lease right-of-use assets, net	12,286	12,323
Trade payables, net	(284,255)	(53,996)
Warranty obligations	(39,294)	130,863
Deferred revenues and customers advances	1,253	18,580
Operating lease liabilities	(11,881)	(11,945)
Accrued expenses and other liabilities, net	19,574	(12,330)
Net cash used in operating activities	<b>(325,656)</b>	<b>(40,203)</b>
<b>Cash flows from investing activities:</b>		
Investment in available-for-sale marketable securities	(200,919)	(214,516)
Proceeds from maturities of available-for-sale marketable securities	632,866	191,810
Proceeds from sales of available-for-sale marketable securities	70,642	2,807
Purchase of property, plant and equipment	(95,905)	(130,024)
Business combinations, net of cash acquired	(10,417)	(16,653)
Purchase of intangible assets	(10,000)	(10,600)
Disbursements for loans receivables	(37,500)	(13,000)
Investment in privately-held companies	(25,742)	(8,000)
Other investing activities	(4,270)	9,989
Net cash provided by (used in) investing activities	<b>318,755</b>	<b>(188,187)</b>
<b>Cash flows from financing activities:</b>		
Repurchase of common stock	(50,315)	—
Partial repurchase of Notes 2025	(267,900)	—
Proceeds from issuance of Notes 2029, net of issuance costs	329,214	—
Capped call transactions related to Notes 2029	(28,342)	—
Tax withholding in connection with stock-based awards, net	(592)	(9,267)
Other financing activities	(1,938)	(2,038)
Net cash used in financing activities	<b>(19,873)</b>	<b>(11,305)</b>
Effect of exchange rate differences on cash and cash equivalents	(7,790)	7,705

Decrease in cash and cash equivalents		(34,564)	(231,990)
Cash and cash equivalents at the beginning of the period		338,468	783,112
Cash and cash equivalents at the end of the period		<u>\$ 303,904</u>	<u>\$ 551,122</u>

**SOLAREEDGE TECHNOLOGIES INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)**  
(in thousands, except per share data and percentages)

	Three months ended				Year ended			
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	December 31, 2023	December 31, 2022	December 31, 2021
<b>Gross profit (loss) (GAAP)</b>	\$(702,326)	\$ (10,969)	\$ (26,187)	\$ (56,425)	\$ 142,817	\$ 703,823	\$ 844,648	\$ 629,318
Revenues from finance component	(250)	(246)	(234)	(230)	(215)	(834)	(614)	(418)
Discontinued operation	(6)	(757)	(434)	36,648	—	36,648	4,314	—
Stock-based compensation	6,039	6,218	5,968	5,468	5,882	23,200	21,818	18,743
Amortization of stock-based compensation capitalized in inventories	1,484	362	197	343	441	1,100	—	—
Amortization and depreciation of acquired asset	2,034	1,343	1,551	1,555	2,096	6,038	7,429	9,326
Restructuring charges	1,216	4,519	5,822	23,154	—	23,154	—	—
<b>Gross profit (loss) (Non-GAAP)</b>	<u>\$(691,809)</u>	<u>\$ 470</u>	<u>\$ (13,317)</u>	<u>\$ 10,513</u>	<u>\$ 151,021</u>	<u>\$ 793,129</u>	<u>\$ 877,595</u>	<u>\$ 656,969</u>
<b>Gross margin (loss) (GAAP)</b>	(269.2)%	(4.1)%	(12.8)%	(17.9)%	19.7%	23.6%	27.2%	32.0%
Revenues from finance component	(0.1)	0.0	(0.1)	(0.1)	0.0	0.0	0.0	0.0
Discontinued operation	0.0	(0.3)	(0.2)	11.6	—	1.2	0.1	—
Stock-based compensation	2.3	2.3	2.9	1.8	0.8	0.9	0.7	1.0
Amortization of stock-based compensation capitalized in inventories	0.6	0.1	0.1	0.1	0.0	0.0	—	—
Amortization and depreciation of acquired asset	1.0	0.5	0.8	0.5	0.3	0.2	0.2	0.5
Restructuring charges	0.0	1.7	2.8	7.3	—	0.8	—	—
<b>Gross margin (loss) (Non-GAAP)</b>	<u>(265.4)%</u>	<u>0.2%</u>	<u>(6.5)%</u>	<u>3.3%</u>	<u>20.8%</u>	<u>26.7%</u>	<u>28.2%</u>	<u>33.5%</u>
<b>Operating expenses (GAAP)</b>	\$ 382,940	\$ 149,213	\$ 147,518	\$ 181,156	\$ 159,543	\$ 663,618	\$ 678,528	\$ 422,179
Stock-based compensation - R&D	(17,115)	(17,639)	(17,139)	(15,982)	(16,481)	(66,944)	(63,211)	(45,424)
Stock-based compensation - S&M	(6,816)	(8,149)	(7,911)	(7,347)	(7,739)	(30,987)	(31,017)	(22,834)
Stock-based compensation - G&A	(6,672)	(6,565)	(6,588)	(6,133)	(6,713)	(28,814)	(29,493)	(15,592)
Amortization and depreciation of acquired assets - R&D	(270)	(271)	(270)	(58)	(329)	(989)	(1,206)	(530)
Amortization and depreciation of acquired assets - S&M	(566)	(467)	(124)	(190)	(321)	(927)	(822)	(927)
Amortization and depreciation of acquired assets - G&A	(2)	(2)	(2)	(2)	(4)	(15)	(21)	(29)
Discontinued operation	11	—	47	(388)	—	(388)	—	—
Restructuring charges	(1,299)	(366)	(3,943)	—	—	—	—	—
Assets impairment and disposal by abandonment	(232,102)	—	(1,732)	(30,790)	—	(30,790)	(119,141)	(2,209)
Gain (loss) from assets sales	(1,827)	(951)	(1,058)	(172)	—	1,262	2,603	976
Certain litigation and other contingencies	—	—	399	(1,786)	—	(1,786)	—	—
Acquisition costs	—	—	(9)	—	—	(135)	(350)	—
<b>Operating expenses (Non-GAAP)</b>	<u>\$ 116,282</u>	<u>\$ 114,803</u>	<u>\$ 109,188</u>	<u>\$ 118,308</u>	<u>\$ 127,956</u>	<u>\$ 503,105</u>	<u>\$ 435,870</u>	<u>\$ 335,610</u>

**SOLAREEDGE TECHNOLOGIES INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)**  
(in thousands, except per share data and percentages)

	Three months ended				Year ended			
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	December 31, 2023	December 31, 2022	December 31, 2021
<b>Operating income (loss) (GAAP)</b>	\$(1,085,266)	\$ (160,182)	\$ (173,705)	\$ (237,581)	\$ (16,726)	\$ 40,205	\$ 166,120	\$ 207,139
Revenues from finance component	(250)	(246)	(234)	(230)	(215)	(834)	(614)	(418)

Discontinued operation	(17)	(757)	(481)	37,036	—	37,036	4,314	—
Stock-based compensation	36,642	38,571	37,606	34,930	36,815	149,945	145,539	102,593
Amortization of stock-based compensation capitalized in inventories	1,484	362	197	343	441	1,100	—	—
Amortization and depreciation of acquired assets	2,872	2,083	1,947	1,805	2,750	7,969	9,478	10,812
Restructuring charges	2,515	4,885	9,765	23,154	—	23,154	—	—
Assets impairment and disposal by abandonment	232,102	—	1,732	30,790	—	30,790	119,141	2,209
Loss (gain) from assets sales	1,827	951	1,058	172	—	(1,262)	(2,603)	(976)
Certain litigation and other contingencies	—	—	(399)	1,786	—	1,786	—	—
Acquisition costs	—	—	9	—	—	135	350	—
<b>Operating income (loss) (Non-GAAP)</b>	<b>\$ (808,091)</b>	<b>\$ (114,333)</b>	<b>\$ (122,505)</b>	<b>\$ (107,795)</b>	<b>\$ 23,065</b>	<b>\$ 290,024</b>	<b>\$ 441,725</b>	<b>\$ 321,359</b>
<b>Financial income (expense), net (GAAP)</b>	<b>\$ 5,558</b>	<b>\$ (865)</b>	<b>\$ (7,064)</b>	<b>\$ 22,055</b>	<b>\$ (7,901)</b>	<b>\$ 41,212</b>	<b>\$ 3,750</b>	<b>\$ (19,915)</b>
Non cash interest expense	3,785	3,636	3,536	3,422	3,284	12,703	9,954	8,674
Unrealized losses (gains)	—	—	—	—	—	—	119	(541)
Currency fluctuation related to lease standard	966	(1,523)	(1,276)	4,359	(2,788)	(3,055)	(11,187)	2,007
<b>Financial income (expense), net (Non-GAAP)</b>	<b>\$ 10,309</b>	<b>\$ 1,248</b>	<b>\$ (4,804)</b>	<b>\$ 29,836</b>	<b>\$ (7,405)</b>	<b>\$ 50,860</b>	<b>\$ 2,636</b>	<b>\$ (9,775)</b>
<b>Other income (loss) (GAAP)</b>	<b>\$ (3,928)</b>	<b>\$ 18,551</b>	<b>\$ —</b>	<b>\$ 291</b>	<b>\$ (484)</b>	<b>\$ (318)</b>	<b>\$ 7,285</b>	<b>\$ —</b>
Loss (gain) from sale of equity and debt investments	(1,072)	(1,970)	—	(291)	484	193	(8,008)	—
Loss (gain) from business combination	—	\$ (1,125)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Gain from the repurchase of convertible notes	\$ —	\$ (15,456)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Loss from impairment of private held companies	\$ 5,000	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
<b>Other loss (Non-GAAP)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (125)</b>	<b>\$ (723)</b>	<b>\$ —</b>
<b>Tax benefits (income taxes) (GAAP)</b>	<b>\$ (121,108)</b>	<b>\$ 12,245</b>	<b>\$ 23,754</b>	<b>\$ 53,202</b>	<b>\$ (36,065)</b>	<b>\$ (46,420)</b>	<b>\$ (83,376)</b>	<b>\$ (18,054)</b>
Uncertain tax positions	—	—	—	—	—	—	—	(9,007)
Income tax adjustment	44,602	(357)	(5,062)	(27,699)	(10,561)	(45,896)	(9,067)	(11,639)
<b>Tax benefits (income taxes) (Non-GAAP)</b>	<b>\$ (76,506)</b>	<b>\$ 11,888</b>	<b>\$ 18,692</b>	<b>\$ 25,503</b>	<b>\$ (46,626)</b>	<b>\$ (92,316)</b>	<b>\$ (92,443)</b>	<b>\$ (38,700)</b>
<b>Equity method investments loss (GAAP)</b>	<b>\$ (577)</b>	<b>\$ (567)</b>	<b>\$ (296)</b>	<b>\$ (350)</b>	<b>\$ —</b>	<b>\$ (350)</b>	<b>\$ —</b>	<b>\$ —</b>
Loss from equity method investments	577	567	296	350	—	350	—	—
<b>Equity method investments loss (Non-GAAP)</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>

**SOLAREEDGE TECHNOLOGIES INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)**  
(in thousands, except per share data and percentages)

	Three months ended				Year ended			
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	December 31, 2023	December 31, 2022	December 31, 2021
<b>Net income (loss) (GAAP)</b>	<b>\$ (1,205,321)</b>	<b>\$ (130,818)</b>	<b>\$ (157,311)</b>	<b>\$ (162,383)</b>	<b>\$ (61,176)</b>	<b>\$ 34,329</b>	<b>\$ 93,779</b>	<b>\$ 169,170</b>
Revenues from finance component	(250)	(246)	(234)	(230)	(215)	(834)	(614)	(418)
Discontinued operation	(17)	(757)	(481)	37,036	—	37,036	4,314	—
Stock-based compensation	36,642	38,571	37,606	34,930	36,815	149,945	145,539	102,593
Amortization of stock-based compensation capitalized in inventories	1,484	362	197	343	441	1,100	—	—
Amortization and depreciation of acquired assets	2,872	2,083	1,947	1,805	2,750	7,969	9,478	10,812
Restructuring charges	2,515	4,885	9,765	23,154	—	23,154	—	—
Assets impairment and disposal by abandonment	232,102	—	1,732	30,790	—	30,790	119,141	2,209
Loss (gain) from assets sales	1,827	951	1,058	172	—	(1,262)	(2,603)	(976)
Certain litigation and other contingencies	—	—	(399)	1,786	—	1,786	—	—

Acquisition costs	—	—	9	—	—	135	350	—
Non cash interest expense	3,785	3,636	3,536	3,422	3,284	12,703	9,954	8,674
Unrealized losses (gains)	—	—	—	—	—	—	119	(541)
Currency fluctuation related to lease standard	966	(1,523)	(1,276)	4,359	(2,788)	(3,055)	(11,187)	2,007
Loss (gain) from sale of equity and debt investments	(1,072)	(1,970)	—	(291)	484	193	(8,008)	—
Loss (gain) from business combination	—	(1,125)	—	—	—	—	—	—
Gain from the repurchase of convertible notes	—	(15,456)	—	—	—	—	—	—
Loss from impairment of private held companies	5,000	—	—	—	—	—	—	—
Uncertain tax positions	—	—	—	—	—	—	—	(9,007)
Income tax adjustment	44,602	(357)	(5,062)	(27,699)	(10,561)	(45,896)	(9,067)	(11,639)
equity method adjustments	577	567	296	350	—	350	—	—
<b>Net income (loss) (Non-GAAP)</b>	<b>\$ (874,288)</b>	<b>\$ (101,197)</b>	<b>\$ (108,617)</b>	<b>\$ (52,456)</b>	<b>\$ (30,966)</b>	<b>\$ 248,443</b>	<b>\$ 351,195</b>	<b>\$ 272,884</b>

**SOLAREEDGE TECHNOLOGIES INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)**  
(in thousands, except per share data and percentages)

	Three months ended				Year ended			
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	December 31, 2023	December 31, 2022	December 31, 2021
<b>Net basic earnings (loss) per share (GAAP)</b>	\$ (21.13)	\$ (2.31)	\$ (2.75)	\$ (2.85)	\$ (1.08)	\$ 0.61	\$ 1.70	\$ 3.24
Revenues from finance component	(0.01)	0.00	(0.01)	(0.01)	0.00	(0.02)	(0.01)	(0.01)
Discontinued operation	0.00	(0.02)	(0.01)	0.65	—	0.66	0.08	—
Stock-based compensation	0.64	0.69	0.66	0.62	0.65	2.65	2.64	1.97
Amortization of stock-based compensation capitalized in inventories	0.03	0.00	0.01	0.00	0.00	0.02	—	—
Amortization and depreciation of acquired assets	0.05	0.04	0.03	0.04	0.05	0.14	0.17	0.21
Restructuring charges	0.04	0.08	0.17	0.40	—	0.41	—	—
Assets impairment and disposal by abandonment	4.07	—	0.03	0.54	—	0.54	2.17	0.05
Loss (gain) from assets sales	0.04	0.02	0.02	0.01	—	(0.02)	(0.05)	(0.03)
Certain litigation and other contingencies	—	—	(0.01)	0.03	—	0.03	—	—
Acquisition costs	—	—	0.00	—	—	0.00	0.01	—
Non cash interest expense	0.06	0.07	0.06	0.06	0.06	0.23	0.18	0.16
Unrealized losses (gains)	—	—	—	—	—	—	0.00	(0.01)
Currency fluctuation related to lease standard	0.02	(0.04)	(0.02)	0.07	(0.05)	(0.06)	(0.21)	0.04
Loss (gain) from sale of equity and debt investments	(0.02)	(0.03)	—	0.00	0.01	0.01	(0.14)	—
Loss (gain) from business combination	—	(0.02)	—	—	—	—	—	—
Gain from the repurchase of convertible notes	—	(0.27)	—	—	—	—	—	—
Loss from impairment of private held companies	0.09	—	—	—	—	—	—	—
Uncertain tax positions	—	—	—	—	—	—	—	(0.17)
Income tax adjustment	0.78	(0.01)	(0.09)	(0.49)	(0.19)	(0.81)	(0.16)	(0.22)
Equity method adjustments	0.01	0.01	0.01	0.01	—	0.00	—	—
<b>Net basic earnings (loss) per share (Non-GAAP)</b>	<b>\$ (15.33)</b>	<b>\$ (1.79)</b>	<b>\$ (1.90)</b>	<b>\$ (0.92)</b>	<b>\$ (0.55)</b>	<b>\$ 4.39</b>	<b>\$ 6.38</b>	<b>\$ 5.23</b>

**SOLAREEDGE TECHNOLOGIES INC.**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (Unaudited)**  
(in thousands, except per share data and percentages)

	Three months ended				Year ended			
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	December 31, 2023	December 31, 2022	December 31, 2021
<b>Net diluted earnings (loss) per share (GAAP)</b>	\$ (21.13)	\$ (2.31)	\$ (2.75)	\$ (2.85)	\$ (1.08)	\$ 0.60	\$ 1.65	\$ 3.06
Revenues from finance component	(0.01)	0.00	(0.01)	(0.01)	0.00	(0.01)	(0.01)	(0.01)
Discontinued operation	0.00	(0.02)	(0.01)	0.65	—	0.64	0.08	—



Stock-based compensation	0.64	0.69	0.66	0.62	0.65	2.57	2.43	1.77
Amortization of stock-based compensation capitalized in inventories	0.03	0.00	0.01	0.00	0.00	0.02	—	—
Amortization and depreciation of acquired assets	0.05	0.04	0.03	0.04	0.05	0.14	0.16	0.19
Restructuring charges	0.04	0.08	0.17	0.40	—	0.40	—	—
Assets impairment and disposal by abandonment	4.07	—	0.03	0.54	—	0.53	2.02	0.04
Loss (gain) from assets sales	0.04	0.02	0.02	0.01	—	(0.02)	(0.04)	(0.02)
Certain litigation and other contingencies	—	—	(0.01)	0.03	—	0.03	—	—
Acquisition costs	—	—	0.00	—	—	0.00	0.00	—
Non cash interest expense	0.06	0.07	0.06	0.06	0.06	0.03	0.13	0.12
Unrealized losses (gains)	—	—	—	—	—	—	0.00	(0.01)
Currency fluctuation related to lease standard	0.02	(0.04)	(0.02)	0.07	(0.05)	(0.05)	(0.19)	0.03
Loss (gain) from sale of equity and debt investments	(0.02)	(0.03)	—	0.00	0.01	0.00	(0.13)	—
Loss (gain) from business combination	—	(0.02)	—	—	—	—	—	—
Gain from the repurchase of convertible notes	—	(0.27)	—	—	—	—	—	—
Loss from impairment of private held companies	0.09	—	—	—	—	—	—	—
Uncertain tax positions	—	—	—	—	—	—	—	(0.16)
Income tax adjustment	0.78	(0.01)	(0.09)	(0.49)	(0.19)	(0.76)	(0.15)	(0.20)
Equity method adjustments	0.01	0.01	0.01	0.01	—	0.00	—	—
<b>Net diluted earnings (loss) per share (Non-GAAP)</b>	<b>\$ (15.33)</b>	<b>\$ (1.79)</b>	<b>\$ (1.90)</b>	<b>\$ (0.92)</b>	<b>\$ (0.55)</b>	<b>\$ 4.12</b>	<b>\$ 5.95</b>	<b>\$ 4.81</b>
<b>Number of shares used in computing net diluted earnings (loss) per share (GAAP)</b>	<b>57,029,983</b>	<b>56,687,006</b>	<b>57,140,126</b>	<b>56,916,831</b>	<b>56,671,504</b>	<b>57,237,518</b>	<b>55,087,770</b>	<b>55,971,030</b>
Stock-based compensation	—	—	—	—	—	725,859	963,373	773,636
Notes due 2025	—	—	—	—	—	2,276,818	—	—
<b>Number of shares used in computing net diluted earnings (loss) per share (Non-GAAP)</b>	<b>57,029,983</b>	<b>56,687,006</b>	<b>57,140,126</b>	<b>56,916,831</b>	<b>56,671,504</b>	<b>60,240,195</b>	<b>56,051,143</b>	<b>56,744,666</b>

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